

**OPENING REMARKS BY DATO' JEFFREY NG TIONG LIP**  
**CHAIRMAN, REHDA INSTITUTE**  
**LAUNCH OF THE PROPERTY DEVELOPMENT HANDBOOK (SECOND**  
**EDITION)**  
**27 JUNE 2026**

A very good morning and welcome to

- YBr. Tuan Zulkeflee bin Sulaiman, Deputy Secretary-General (Housing and Community Wellbeing), Ministry of Housing and Local Government;
- Datuk Ir Ho Hon Sang, President of REHDA Malaysia
- Datuk Zaini Yusoff, Deputy President of REHDA Malaysia
- REHDA Institute Board of Trustees
- Esteemed REHDA EXCO and National Council Members
- Ladies and gentlemen

On behalf of REHDA Institute, I am delighted to welcome all of you to the launch of the Property Development Handbook (Second Edition).

First and foremost, I would like to express our sincere appreciation to YBr. Tuan Zulkeflee for taking the time to be with us today and for graciously agreeing to officiate this launch. Your presence means a great deal to us and reflects the importance of strengthening collaboration between the public and private sectors.

**Ladies and gentlemen,**

Since the launch of the first Property Development Handbook more than a decade ago, the industry has evolved significantly. We have seen changes in legislation, planning requirements, sustainability standards, digitalisation initiatives and market expectations. As a result, there was a clear need to update the Handbook to reflect today's development landscape.

The publication we are launching today is much more than a revised edition. It is a practical guide that captures the end-to-end development process and reflects the collective knowledge and experience of industry practitioners, Government agencies, professional bodies and academics.

We hope this Handbook will serve as a valuable reference for both industry practitioners and future professionals seeking a better understanding of property development in Malaysia.

I would like to take this opportunity to thank all those who contributed their time, expertise and feedback in making this publication possible.

I would also like to extend a special word of appreciation to Sime Darby Property, our Publication Patron, for their generous support and commitment towards advancing industry knowledge and professional development. Also, to our strategic partners for their unwavering support towards RI research initiatives.

### **Ladies and gentlemen,**

At REHDA Institute, we believe that good policy and better industry outcomes begin with enhanced understanding, superior data, analysis and better communication.

As a social enterprise and strategic think tank for the real estate industry, REHDA Institute integrates global best practices through its international study tours and research collaborations. These engagements provide valuable insights and international benchmarks that strengthen the Institute's research and benefit stakeholders, including policymakers, developers and academia. In addition to partnerships with leading local institutions such as Universiti Malaya, Sunway University and UTAR, the Institute has expanded its global network to include renowned institutions such as Monash University and the University of Cambridge, with the aim of delivering high-value knowledge and practical solutions to the Malaysian industry.

Going forward, our work does not stop here. REHDA Institute plans to engage State and Local Authorities through MEXCOPT (State Housing and Local Government Exco Meeting) and other platforms to share knowledge and strengthen collaboration. We look forward to the continued support of all REHDA branches as we work together to bring these initiatives across the country.

In fact, I am pleased to share that we have completed another major research publication entitled "Housing For All: Co-Creating A Needs Driven Framework", which is scheduled to be launched during the Regional Housing Conference 2026, in conjunction with the ASEAN Real Estate Conference (AREC). We have invited KPKT Minister YB Tuan Nga Kor Ming to officiate the launch ceremony. We look forward to sharing its findings and recommendations with the industry very soon.

Thank you once again for joining us in this momentous occasion this morning.

Thank you.